

Orders Library exhibit rendering. Source URL: <https://www.nahc.org/>

Archived capture: <https://web.archive.org/web/20201016160843/https://www.nahc.org/>

Rendered from the Internet Archive raw capture by the StenTam ERC Practice Defense research team; scripts removed; layout resources may not have loaded. Text content is that of the archived page.

[Skip to content](#)

[National Association for Home Care & Hospice](#)

- [Twitter](#)
- [Facebook](#)
- [LinkedIn](#)

Search for:

- [Join NAHC Now](#)
- [Login](#)
- [About NAHC](#)
 - [Mission Statement](#)
 - [NAHC's Board of Directors](#)
 - [NAHC Staff](#)
 - [Code of Ethics](#)
 - [Membership Information](#)
 - [About PDHC at NAHC](#)
 - [PDHC at NAHC Advisory Board](#)
 - [NAHC FAQ](#)
 - [NAHC's Affinity Programs](#)
 - [Forum of State Associations](#)
 - [State Forum Membership](#)
 - [Executive Committee](#)
 - [Forum of State Associations ListServ](#)
 - [Forum of State Associations Locator](#)
 - [Social Media](#)
 - [Home Care & Hospice Hall of Fame](#)
 - [Privacy Policy](#)
 - [Contact NAHC](#)
- [Meetings & Education](#)
 - [PDGM Education](#)
 - [CHCE Candidate Overview](#)
 - [Private Duty Certification & Accreditation](#)
 - [Home Care University](#)
 - [Webinars](#)
 - [Exposition Opportunities](#)
 - [Advertising & Sponsorship Opportunities](#)
 - [Past Events](#)
 - [2019 March on Washington](#)
 - [2019 Financial Management Conference & Expo](#)
 - [2019 Home Care & Hospice Conference & Expo](#)

- [CEU/CPE certificate](#)
- [News](#)
 - [NAHC Report](#)
 - [Press Releases](#)
 - [NAHC Affiliate Newsletters](#)
 - [Get Connected](#)
 - [NAHC Business Link](#)
 - [Hospice Notes](#)
 - [HCTAA Update](#)
 - [Private Duty Source](#)
 - [NAHC Affiliate Discussion Groups](#)
 - [Home Care Member Listserv](#)
 - [Forum of State Associations ListServ](#)
 - [Social Media](#)
 - [Facebook](#)
 - [Twitter](#)
 - [NAHC Legislative Action Center](#)
- [Advocacy & Policy](#)
- [Resources & Services](#)
 - [Coronavirus Resources](#)
 - [Regulatory & Operational Resources](#)
 - [Operational Resources](#)
 - [Home Care Regulatory Resources](#)
 - [Hospice Regulatory Resources](#)
 - [PDGM Physicians Toolkit](#)
 - [Private Duty Resources](#)
 - [Hospice Corporate Governance](#)
 - [Business Partner Marketplace](#)
 - [PDGM Resource Center](#)
 - [Home Care & Hospice Agency Locator](#)
 - [Home Care & Hospice Career Center](#)
 - [Research](#)
 - [Home Care & Hospice Facts & Stats](#)
 - [Home Care & Hospice Studies](#)
 - [Legal Services](#)
 - [NAHC's Affinity Programs](#)
 - [Caring Store](#)
 - [Advertising Opportunities](#)
 - [NAHC Mailing Lists](#)
 - [Home Care & Hospice Links](#)
 - [NAHC Supported Ventures](#)
- [Consumers](#)
 - [Home Care & Hospice Basics](#)
 - [Selecting the Right Provider](#)
 - [Accrediting Agencies](#)
 - [Standard Billing and Payment Practices](#)
 - [More Information about a Provider's Services](#)
 - [Home Care & Hospice Agency Locator](#)
 - [National Home Care & Hospice Month](#)

- [Posters for Download](#)
 - [Help Choose Home](#)
- [Members](#)
 - [Member Profile](#)
 - [Member Benefits](#)
 - [Member Resources](#)
 - [NAHC Report](#)
 - [Forum of State Association Member Resources](#)
 - [Agency Locator](#)
 - [Career Center](#)
 - [Business Partner Marketplace](#)
 - [HomeCare U](#)
 - [Social Media Resources](#)
 - [Manage Subscriptions](#)

We're Bringing Exclusive Education & Networking to You!

While the virtual 2020 Home Care and Hospice Conference and Expo will be held on October 19-21, the education will be available on-demand for you to access at your convenience, whenever and wherever you'd like. With over 40 hours of first-rate education, impactful and inspirational keynote speakers, unparalleled interactive networking, and the largest virtual Expo in the industry, you won't want to miss this year's event. [Reserve Your Spot Today](#)

Nominate a Deserving Home Health Aide Today

November is National Home Care Month, a time to celebrate the practice of home care, and all of the individuals who make it possible. We're excited to announce scholarship opportunities for home health aides, during the COVID-19 crisis across the country, while supporting the recipients along their career journey. [Apply or Nominate Someone Today!](#)

The Best Value in Home Care & Hospice

NAHC is the leading trade association for home care and hospice patients and their families – and for professionals like you – and we need your support to ensure that the home takes its rightful place at the center of American health care. [Join or Renew Today](#)

Essential Coronavirus Tools & Resources for Home Care & Hospice

As with any other newly identified virus there is much to learn about the disease process, mode of transmission, incubation period, symptoms, and treatment. We've developed a resource page to keep you informed. [Learn more](#)

Advocate for the Future of Home Health Care!

NAHC is proud to serve as the unifying voice for home care and hospice but we need your help to extend our reach and spread the word to lawmakers across the nation. Stop by the [NAHC Advocacy Center](#), our grassroots advocacy tool, to find the resources you need. [Become an Advocate Today!](#)

Advance Your Career as a CHCE

The Certified Home Care & Hospice Executive (CHCE) credential is a must have credential for all home care and hospice leaders. During this time of increased public scrutiny and rapid growth in the number of providers, the CHCE will set you apart from all the rest. [Get Started Today](#)

[NAHC Report](#)

- [Report: Home Care Turnover Can Be Lessened with Better Training, Advancement](#) Oct 16 at 2:33 pm
- [The Biggest Industry Event of the Year is Only 3 Days Away!](#) Oct 16 at 2:32 pm
- [CHAP Shares Standards for the Home Infusion Therapy Supplier](#) Oct 15 at 4:12 pm
- [Members of Congress ask CMS to Eliminate Behavioral Rate Cut in PDGM](#) Oct 15 at 4:12 pm
- [Subscribe to NAHC Newsletters](#)
- [Join NAHC Discussion Groups](#)
- [Follow NAHC Press Releases](#)

Essential COVID-19 Tools & Resources for Home Care & Hospice

As we continue to deal with the effects of the COVID-19 public health emergency, as with any other newly identified virus there is much to learn about the disease process, mode of transmission, incubation period, symptoms, and treatment. We developed an extensive resource page to keep you informed and up-to-date.

[Learn more](#)

Advocate for Home Care Workers on the Frontlines

Now, more than ever during the COVID-19 pandemic, home-based care has come to the forefront as a way to keep those at the highest risk for the virus at home while receiving the care they need under the watchful eye of a home care professional. Congress and federal agencies must take a series of steps to ensure retention and recruitment of a home care workforce with all available and proper safety equipment during the Public Health Emergency. [Take action!](#)

Featured Events

[View All Events](#)

- Categories
[webinars](#)
- Tags
[annual-meeting](#) [brent korte capitol hill conference](#) [coronavirus](#) [coronavirus webinar](#) [COVID-19](#) [covid19](#) [covid19 webinar](#) [disaster](#) [preparedness](#) [diversity](#) [emergency](#) [preparedness](#) [employee](#) [recruitment](#) [employee retention](#) [employee turnover](#) [evergreenhealth](#) [financial management](#) [conference](#) [HHFMA](#) [home care](#) [home care advocacy](#) [home care conference](#) [home care financial managers](#) [home care industry update](#) [home health](#) [hospice](#) [hospice advocacy](#) [hospice conference](#) [hospice financial managers](#) [hospice payment rule](#) [hospice proposed rule](#) [implicit bias](#) [implicit bias training](#) [legal update](#) [legal updates](#) [legislative update](#) [march on washington](#) [Medicare Advantage meeting](#) [NAHC advocacy](#) [NAHC annual meeting](#) [NAHC conference](#) [NAHC coronavirus](#) [NAHC FMC](#) [NAHC webinar](#) [nahc webinars](#) [Occupational Therapy](#) [OT](#) [palliative care](#) [patient-driven groupings model](#) [PDGM](#) [PDGM education](#) [PDGM Physician Toolkit](#) [PDGM webinar](#) [PDGM](#) [PDGM webinar](#) [PDHCA](#) [PDHCA webinar](#) [physician resources](#) [private duty](#) [private duty webinar](#) [regulatory update](#) [therapy in PDGM](#) [virtual town hall](#) [visiting nurse services](#) [VNA webinar](#) [webinars](#)

Agenda

[Agenda](#)

[Day](#)

[Month](#)

[Week](#)

[October 2020 – October 2021](#) [Oct 2020 – Oct 2021](#)

Collapse All Expand All

[Oct](#)

[19](#)

[Mon](#)

[2020](#)

2020 Home Care and Hospice Conference and Expo @ VIRTUAL

[Tickets](#)

Oct 19 – Oct 21 all-day

[2020 Home Care and Hospice Conference and Expo](#) **October 19-21 | Online & On-Demand**

Now more than ever, home care and hospice professionals must come together to focus on the future. It's time to identify challenges, innovate, and exceed expectations. Through our new interactive platform, you will be able to learn from industry leaders, connect and network with your peers, and exchange ideas and solutions that will leave you inspired. Meet and engage with business partners in our Virtual Expo, through one-on-one meetings and Learning Labs to find the solutions to the problems your agency faces.

[Learn more & register today!](#)

[Read more](#)

Tags: [home care conference](#) [hospice conference](#) [NAHC annual meeting](#) [NAHC conference](#)

[Nov](#)

[10](#)

[Tue](#)

[2020](#)

Using Technology to Enhance Wound Care Delivery

[Tickets](#)

Nov 10 @ 2:00 pm – 3:00 pm

NAHC/HHFMA **Using Technology to Enhance Wound Care Delivery**

Tuesday, November 10, 2020 ; 2:00-3:00pm Eastern

[REGISTER](#)

Treating wound care patients in the home is complex and costly. Historically agencies have shied away from treating these patients as they often resulted in financial losses. The introduction of PDGM has made wound care patients the highest reimbursed clinical grouping. This industry-leading group of panelists will discuss the challenges in treating wound care patients in the home and how technology can assist in improving outcomes, reducing costs, and improving margins.

Faculty:

- **Amy Cassata**, Vice President of Clinical Operations, Swift Medical
- **Patti Baicy**, Director of Clinical, McKesson
- **Amin Setoodeh**, Senior Vice President Sales & Clinical Services, Medline
- **Joe Ebberwein**, Founder & Chief Revenue Officer, Corstrata

Registration Fees:

Members: Free

Non-members: \$95

[REGISTER](#)

[Read more](#)

Categories: [webinars](#) Tags: [HHFMA](#) [nahc webinars](#) [webinars](#)

[Dec](#)

[1](#)

[Tue](#)

[2020](#)

Home Health Boot Camp

[Tickets](#)

Dec 1 @ 1:00 pm – 4:00 pm

Home Health Boot Camp

Tuesday, December 1, 2020 ; 1:00-4:00pm Eastern

A regular NAHC education staple for those new to the industry, as well as veterans in home health services, you will benefit from the detailed understanding of the fundamental financial tools and operational strategies for developing and maintaining positive financial outcomes offered in the Home Health Boot Camp.

This updated 2020 program is designed for beginner-to-intermediate level financial staff members who have some experience in home care financial management and wish to expand their knowledge in the diverse world of home care finance. This boot camp is focused on:

- Current Medicare reimbursement issues faced by home health agencies;
- Essential benchmark data needed to manage a home health agency;
- How to integrate communications between financial and clinical staff;
- Using the Medicare cost report as a management resource tool;
- Medicare Advantage and Medicaid business impacts;
- Compliance responsibilities with payers and more;
- Establishing billing oversight processes; and
- Undertaking a feasibility analysis for instituting new programs, expanding service areas, and creating branch offices.

Faculty

- Melinda A. Gaboury, COS-C, Cofounder and CEO, Healthcare Provider Solutions, Inc. (HPS)

Registration Fees

Home Health Boot Camp Only

Members: \$99
Non-members: \$200

Both Home Health & Hospice Boot Camps

Members: \$150
Non-members: \$300

[Read more](#)

Categories: [webinars](#) Tags: [home health](#)

[Dec](#)

[2](#)

[Wed](#)
[2020](#)

Hospice Boot Camp

[Tickets](#)

Dec 2 @ 1:00 pm – 4:00 pm

Hospice Boot Camp

Wednesday, December 2, 2020 ; 1:00-4:00pm Eastern

Getting back to the basics has never been more important as hospice continues to grow and mature as a health care program. This boot camp-style education program offers an updated and thorough overview of the financial aspects of hospice, including discussion of emerging national economic and policy changes, which will impact hospice operations, regulatory issues, and revenue-enhancing strategies.

This program is designed for Intermediate-Advanced hospice executives seeking to sharpen the skills and knowledge needed to improve the management of hospice financial operations in this changing environment.

The session topics will include:

- Financial accounting for all hospice services including bereavement, physician services, volunteers, therapies including music, massage, pet, liaisons or community representatives;
- New Hospice Cost Reporting – Lessons Learned from the New Edits;
- Compliance best practices;
- Hospice staff compensation, strategies for improved productivity and case capacity
- Palliative Care Services and impact on Hospice Services;
- General Inpatient Services, owned or leasing arrangements, respite and residential services;
- Hospice cap calculation updates – how to monitor during the year;
- CMS Form 855A proper reporting; and
- Updates on CMMI demonstration that carves in hospice into some MA plans.

Faculty

- Melinda A. Gaboury, COS-C, Co-founder and CEO, Healthcare Provider Solutions, Inc. (HPS)

Registration Fees

Hospice Boot Camp Only

Members: \$99
Non-members: \$200

Both Home Health & Hospice Boot Camps

Members: \$150
Non-members: \$300

[Read more](#)

Categories: [webinars](#) Tags: [hospice](#)

[Dec](#)

[15](#)

[Tue](#)

[2020](#)

Home Care Industry Quarterly Update: Year in Review and 2021 Projections

[Tickets](#)

Dec 15 @ 2:00 pm – 4:00 pm

Home Care Industry Update: Year in Review and 2021 Projections

Tuesday, December 15, 2020 ; 2:00-4:00pm Eastern

NAHC has partnered with Littler Mendelson to provide a webinar series to assist home health and home care providers to navigate through the complex and seemingly ever-changing legal landscape.

Faculty

- Angelo Spinola, Shareholder, Co-Chair, Home Health and Home Care Industry Group – Littler
- William Vail, Special Counsel – Littler
- William A. Dombi, Esq. President – NAHC

The Event is Free, but Registration is Required!

[Read more](#)

Categories: [webinars](#) Tags: [legal updates](#)

[Oct](#)

[3](#)

[Sun](#)

[2021](#)

2021 Home Care and Hospice Conference and Expo @ New Orleans, LA

[Tickets](#)

Oct 3 – Oct 5 all-day

2021 Home Care and Hospice Conference and Expo October 3-5, 2021 | New Orleans, Louisiana

Save-The-Date

More information will be available in 2021.

[Read more](#)

Tags: [home care conference](#) [hospice conference](#) [NAHC annual meeting](#) [NAHC conference](#)
[October 2020 – October 2021](#) [Oct 2020 – Oct 2021](#)

Subscribe

- [Add to Timely Calendar](#)
- [Add to Google](#)
- [Add to Outlook](#)
- [Add to Apple Calendar](#)
- [Add to other calendar](#)
- [Export to XML](#)

NAHC in the News

- [Hospices Employ Screening Tools in Fight Against COVID-19 Spread \(Hospice News\)](#)_Oct 14 at 7:14 pm
- [A Simplified CAHPS Survey is Coming \(HomeCare\)](#)_Oct 14 at 2:49 pm
- [NAHC and CellTrak to expand scholarship program for home care \(McKnight's\)](#)_Oct 6 at 12:19 pm
- [HHS Adds \\$20B to Provider Relief Fund for Home Health Agencies, Others \(HHCN\)](#)_Oct 2 at 12:34 pm
-
-
-
- [NAHC Report](#)
- [Newsletter Sign-up](#)

Affiliates

- [About NAHC](#)
 - [Mission Statement](#)
 - [NAHC's Board of Directors](#)
 - [NAHC Staff](#)
 - [Code of Ethics](#)
 - [Membership Information](#)
 - [About PDHC at NAHC](#)
 - [NAHC FAQ](#)
 - [NAHC's Affinity Programs](#)
 - [Forum of State Associations](#)
 - [Social Media](#)
 - [Home Care & Hospice Hall of Fame](#)
 - [Privacy Policy](#)
 - [Contact NAHC](#)
- [Meetings & Education](#)
 - [PDGM Education](#)
 - [CHCE Candidate Overview](#)

- [Private Duty Certification & Accreditation](#)
- [Home Care University](#)
- [Webinars](#)
- [Exposition Opportunities](#)
- [Advertising & Sponsorship Opportunities](#)
- [Past Events](#)
- [News](#)
 - [NAHC Report](#)
 - [Press Releases](#)
 - [NAHC Affiliate Newsletters](#)
 - [NAHC Affiliate Discussion Groups](#)
 - [Social Media](#)
- [Advocacy & Policy](#)
- [Resources & Services](#)
 - [Coronavirus Resources](#)
 - [Regulatory & Operational Resources](#)
 - [Private Duty Resources](#)
 - [Hospice Corporate Governance](#)
 - [Business Partner Marketplace](#)
 - [PDGM Resource Center](#)
 - [Home Care & Hospice Agency Locator](#)
 - [Home Care & Hospice Career Center](#)
 - [Research](#)
 - [Legal Services](#)
 - [NAHC's Affinity Programs](#)
 - [Caring Store](#)
 - [Advertising Opportunities](#)
 - [NAHC Mailing Lists](#)
 - [Home Care & Hospice Links](#)
 - [NAHC Supported Ventures](#)
- [Consumers](#)
 - [Home Care & Hospice Basics](#)
 - [Home Care & Hospice Agency Locator](#)
 - [National Home Care & Hospice Month](#)
 - [Help Choose Home](#)
- [Members](#)
 - [Member Profile](#)
 - [Member Benefits](#)
 - [Member Resources](#)
 - [Manage Subscriptions](#)

228 Seventh Street, SE Washington, DC 20003 Phone: (202) 547-7424 Fax: (202) 547-3540

- [Twitter](#)
- [Facebook](#)
- [LinkedIn](#)

© 2020 National Association for Home Care & Hospice. All rights reserved.

- [Contact Us](#)

- [Site Map](#)
- [Privacy Policy](#)
- [Advertise with Us](#)